



**Rightsource
Solutions**

Where Right Thinking Pays

Introduction to Rightsource Solutions



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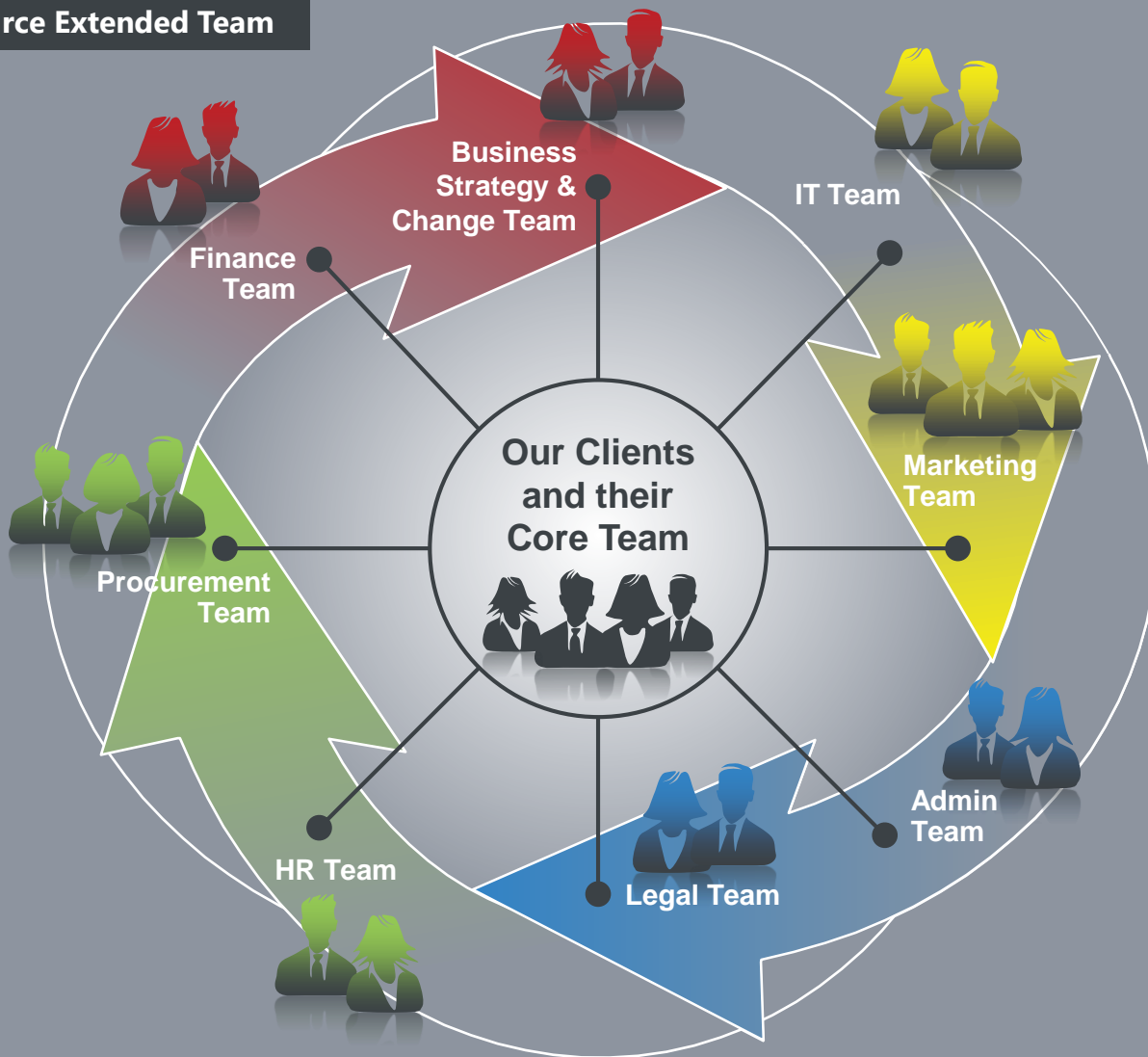
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Where Right Thinking Pays

Your business can source all of their support functions through Rightsource leaving you to focus on doing what you do best

Supporting businesses to grow is what we do. We do this by offering a suite of services, led by experts in their field, to enable the small and medium sized business to grow with confidence. Our clients are proud to have all the support functions of a major corporate through their partnership with Rightsource.

Rightsource Extended Team





Your Rightsource Extended Team are used to working with organisations of all sizes. We adapt our offerings to suit the scale and complexity of your organisation.

Supporting business to grow is what we do.

Our clients vary from SMEs to larger organisations. We bring all the support functions of a major corporate to you but without the ongoing fixed cost. We bring:

1. Best-in-class technical capability: Procurement, Marketing, IT, HR, Finance, Programme Design, Coaching, Education;
2. Extensive change management experience: used to design and drive customised change programmes - large or small;
3. Transfer of our expertise to your staff: helping you build new levels of competence and capability to deliver sustainable value;
4. A hands on and approachable style: we work closely and supportively alongside your team, providing leadership where required.





Our Rightsource Teams in summary...



Your Rightsource Extended Team can offer you the full suite of functional expertise and discipline. We can work with you on an advisory capacity or actively support you as part of your extended team.

Procurement

Getting your buying right can be the quickest way to increased profitability.

Our people are experts in Category Management. We will discuss your strategic goals and ensure your procurement is aligned to those goals.

We do this by typically reviewing your P&L and considering each of your categories of spend to find ways to reduce your risk, make your processes more efficient, and reduce cost.

HR, Learning & Talent Development, Recruitment

People are your greatest asset but poorly structured organisations can cause serious inefficiency and unhappy teams.

Our HR team are experts in Organisation Design, HR legislation and how to get your team in Flow. Our team can facilitate insightful workshops to help you and others understand how to get the best out of each other.

We are also able to undertake search & selection for interim or permanent recruits.

IT

Having great IT functionality is a critical enabler to a well run business.

Our team can review your IT requirements from hardware, middleware, software and database needs and will explore whether you have adequate back up to minimise your risk. We will advise if change is recommended.

We are there to ensure your IT supports you core activity, increases efficiency and especially in times of crisis, we can be there to get you back up and running.

Finance & Legal

Every business owner knows that Cash is King for well run businesses. For businesses in difficulty Cash is Everything.

Our Finance professionals can offer impartial advice on how to improve your cash flow and ensure the right level of rigour is introduced for audit and reporting

We are also able to provide Commercial Legal support to create standard customer and supplier contracts for you, and provide advice and guidance.

Marketing

Getting your target market and communications right is not easy. We help our clients to target prospects with greater clarity.

Our team specialise in Digital Marketing and we can offer Website Design, Build and Hosting through our network of qualified partners & suppliers.

In addition we offer SEO and Social Media services to ensure your website works best for you to get your message out there and be found.

Change Management

Making change happen is difficult for larger organisations but for smaller businesses resource constraints can make this a particular challenge.

Our people have backgrounds in Acquisition, Divestment, Business Strategy & Transformation. They can help you identify the art of the possible and create simple, realistic time plans to get you there.

We can leave you with that simple plan or act as Project Managers until you achieve your goals.